Regather Sheffield - Headlines & Key Dates

- early start and rapid response really helped
- consider the individual, the organisation and the household
- customer base grew from 320 to 650 households per week in 5 days
- per household spend also increased significantly
- response identical to existing business plan, except much, much faster
- challenge to balance different priorities

- 23rd Feb started contingency planning
- 15th March very rapid response phase
- 23rd March National Lockdown

Regather Sheffield - Key Responses

- purchase 2 new 2nd hand vehicles
- employ at least 4 new members of staff
- put up a marquee to create a new temporary packing space
- quotes to install of mini goods lift to convert 1st floor to box packing room
- line up additional organic suppliers to stock a wider range of items
- rapid deployment of additional scale and functionality of Regather website and Boxmaster
- enable remote working for key team members
- re-training members of the team to build resilience
- Contacted Local Resilience Forum, NHS

Regather Sheffield - Emergency Finance

- 18th March sent round of emails to social finance providers who we have worked with / know Regather.
- Initial response prompt and positive
- BUT approach was too early (before reconfiguration)
- Tractor purchase cost of finance, guarantees and asset charges increased
- We have since secured:
 - £20k LEAP Emergency Loan
 - £18k loan from friends and family for tractor purchase
 - £10k local authority grant

Regather Sheffield - Other Observations

- Lots of very rapid redundancy
- Lots of highly positive developments / opportunities
- Emergence of 'mutual' economy / aid / community (original Regather vision!)
- LOADS of surveys
- LOADS of research invitations
- LOADS of loan offers
- Food chain responses existing / reconfigured / new